

## ITS Teramo (IT)

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**Type of organisation**

SME <input type="checkbox"/>	School <input type="checkbox"/>	University <input type="checkbox"/>	Public Authority <input type="checkbox"/>
Training <input checked="" type="checkbox"/>	No Profit <input checked="" type="checkbox"/>	NGO <input checked="" type="checkbox"/>	<input type="checkbox"/>

**Fields of action**

SMEs <input checked="" type="checkbox"/>	Youth <input checked="" type="checkbox"/>	Universities <input checked="" type="checkbox"/>	Public Authorities <input checked="" type="checkbox"/>
Equal opportunities <input checked="" type="checkbox"/>	Schools <input checked="" type="checkbox"/>	Unemployed <input checked="" type="checkbox"/>	<input type="checkbox"/>

### Description of the Organisation

The Higher Technical Institute (ITS) of Teramo was founded in 2010, is one of 86 Italian ITs, operating as a part of the National System of Education and Technical Training. They represent an innovation in the field of non-university tertiary education, as they are educational institutions included in the territorial plans of Regions, specialized in specific technological areas and focused on the formation of higher technicians. Legally ITs are "foundations of participation", which they must consist in: a vocational or technical school; an training facility, accredited by Regions for higher education; enterprise and / or pool of the referential ITs segment; an university department or other research bodies and a local authority .

The main activity of ITS consists of planning and management of two years courses to obtain the "High Technical Diploma" (corresponding to level V EQF), released by the Ministry of Education, University and Research. These courses are divided into four semesters, for a total of 1,800 hours and they are characterized by two qualifying aspects: at least 30% of their duration is carried out in the enterprise through traineeship (activated even abroad) and at least 50 % the teachers come from the world of work.

The ITS Foundation of Teramo, found in 10.10.2010, as its main objective ensures the offer of higher technicians in the Agribusiness Sector, a living area, dynamic and growing, which covers a considerable role in the economy of the Abruzzo Region and the entire Country. In addition the Foundation pursues the aim of supporting the integration among the systems of education, training and work; measures to promote innovation and technology transfer to small and medium-sized enterprises; spreading the technical culture, science and technology; promote the orientation of young people and their families to the technical professions and to support the development of people in their journey of lifelong learning. In carrying out its activities, the Foundation operates, in particular, in close relationship with the world of work by offering an education that result from training needs and innovation expressed by enterprises and is in line with sustainable development of land and compatible with the use of resources and environmental protection. In this context, the Foundation signing special agreements and agreements with all public and private entities and institutions. Finally, the Foundation may carry out studies, research, design, consulting, promotion activities, organization of seminars, exhibitions etc. To carry out these activities may be met with appropriate funding, both at local, regional, national and Community through participation in the European projects. The ITS Foundation of Teramo included in its politic strategy the participation to the Erasmus + Programme with the conviction that the mobility activities and the participation to international cooperation projects could facilitate the modernization and internationalization process and to increase the high education quality.

Foundation ITS of Teramo is planning trainings in the technological area "New technologies for life" within Food System. It's proposing to participate in activities in the Erasmus + Programme to promote students and staff mobility and the international cooperation between homologous European or non European Institutions, enterprises, regional authorities, ecc. with the aim of reinforcing and increasing the European dimension of higher education.

Foundation's President Giovanni Di Giosia, the Esecutive Board for administrative decisions, the Scientific and Technical Committee for educational organization have been working to define and promote this policy. The Foundation has 5 staff members, divided into three separate units: Educational Coordination, Services Teaching and Administrative Office.

A detailed description of the Foundation's organization is available on the following website [www.itsagroalimenterete.it](http://www.itsagroalimenterete.it). On this institutional website will be created a section to provide information on activities supported by the Erasmus+ Program with the indication of respective contact persons.

## Experience in previous projects

ITS's current and past projects are focused on the following topics

### **Two-year courses in economics and marketing Agribusiness -short Cicle of Higher Education:**

The ITS Foundation of Teramo realized as part of the ESF Operational Programme 2007/2013 Abruzzo – ob. CRO, four Projects:

- 1 "Orientare per Innovare"; with orientation activities aimed at a correct information, training and support of youth to the higher technical profession in the food industry.
- 2 "Formare per Innovare" in which it has realized 1 course for " Superior technician for the Enhancement of the Plant Products of the Mediterranean Diet ".
- 3 "In-For-Marketing" with the implementation of the course for "Superior technician for the economy and marketing of food and agriculture productions "
- 4 "Agri-For-Marketing" with the implementation of the course for "Superior technician for the economy and marketing of food and agriculture productions

and Currently, the ITS Foundation has started the fifth course AGRI-MARKETING 2.0: NEW FRONTIERS OF MARKETING FOOD AND AGRICULTURE, in response to the training and employment needs of the agricultural sector of Abruzzo Region .

## Experience and Expertise of the organization in the project's subject area

ITS was involved in several European projects cooperating with Other ITS in order to provide training of your students, for example the DEMOS: ITS made in Italy, WBL made in Europe! project by Erasmus+ K1 Vet Programmes. More information and web site address are available above in the Experience on European Projects section.

It has also developed in collaboration with Schools and Polo Agire, a consortium of enterprises in the Agri-Food Sector of Abruzzo, the Project Cib.Arte and "The 5 senses of MADE IN ITALY" finalized to promote and enhance the local products and the Italian culture with the involvement of their students and the students of primary schools of second degree.

## Contributions that can be provided to the project

ITS will be in charge of supporting the project management, the teaching organization and assessment of innovation of training. These activities will be carried out on the basis of the 6 years experience in the field of its and of the 13 years' experience in the field of its Manager, Miriam Tullii..

## Contact Person's Experience and Expertise

Giovanni Di Giosia, President of ITS Foundation of Teramo. Degree in Economics from the LUISS University of Rome, joined the family (Ali d'Oro) as administrator. He is currently member of the Board and Executive Committee of Confindustria Teramo and counsellor of Polo Agire Consortium (Agrifood Research Industry Sustainability). and of Cassa di Risparmio of the Province of Teramo "(TERCAS) Foundation.

Miriam Tullii, started working at ITS as Manager, she is also project officer of the University of Teramo, she has managed over 20 projects funded by the European Commission in the field of education and training and research. The main subject areas of these projects are: agri-food, veterinary, against school dropout,, entrepreneurship.

Dino Mastrocola, member of executive Committee for political direction of ITS Foundation of Teramo. He is an academic at the University of Teramo in Food Technology. He participates to several international and national projects in Food Science and he is author of about 120 scientific publications realized on international scientific journals.

Stefania Nardini, member of executive Committee for political direction of ITS Foundation of Teramo. She is the school director of "Alessandrini-Marino-Forti" Institut, a secondary school of technology. This school is ITS partner and reference institution for the Ministry of Education, University and Research. Under his leadership we were achieved quality objectives for the Teramo Institute, such as being selected by the Ministry of Education between the institutions that will be financed by the "Pact for Scuol@2.0" innovative educational projects for the technological development of education; the IIS Alessandrini–Marino-Forti is the only educational institution in the Abruzzo Region indicated by the Ministry, and in Italy are only ten schools selected.

Enrica Salvatore, member of executive Committee for political direction of ITS Foundation of Teramo. She is the President of TERCAS Foundation, ITS partner that pursue exclusively social beneficial aims and the promotion of economic development on the territory research.

Emilio Chiodo, member of Scientific and Technical Committee. He is a researcher at the Faculty of Agriculture University of Teramo, in the Research Unit in Agro Food Economics. He has done research on agricultural and agro-food sectors, concerning both enterprise and productive sectors analysis, and broader topics on rural local development and economic and environmental policies.

Mariella Dell'Arciprete, member of Scientific and Technical Committee. From 2005 to today is a teacher at the secondary school of technology "Cerulli – Crocetti" of Giulianova, Teramo.in Food Technology. She is specialized in science education and organizes and coordinates orientation activities particularly for students in disadvantaged situations.

Mara Palazzese from 2013 to today carries out the administrative and accounting activities of the training courses

Luca Pacini from 2012 to today, carries out the administrative and accounting activities of the training courses

Valentina Ponzelli from 2011 to today works as educational coordinator between teachers and students for the training courses.

Marianna Patalano from 2012 to today works mainly to concern contacts between ITS and the various enterprises on the territory, stipulating agreements and developing training plans to start up internships and job placements.